









EXHIBIT 2





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Andrew Greene
 Head of Cloud Partner Programs & Strategy at SoftServe




Andrew Greene · 3rd
 Head of Cloud Partner Programs & Strategy at SoftServe
 Austin, Texas, United States · [Contact info](#)
 500+ connections

 SoftServe
 Brigham Young University

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About

Currently direct worldwide partner programs & strategy for SoftServe, Inc. Privileged to work closely with SoftServe and vendor partner leadership, as well as SoftServe sales, marketing, engineering, and supporting teams, to drive continued rapid business growth through a rich ecosystem of SoftServe partnerships & alliances.

Proven contributor with 20+ years strategic sales, business development, and partnerships & alliances experience at Google, Microsoft, and Oracle. Demonstrated enterprise and entrepreneurial skills leading product launches, opening new markets and sales channels - as well as founding successful eCommerce ventures and other online businesses.


Activity


6,750 followers



Congrats to the whole Searce Inc team! Big accomplishment!!
 Andrew commented

[See all activity](#)


Experience



Head of Cloud Partner Programs & Strategy
 SoftServe · Full-time
 Jul 2019 – Present · 2 yrs
 Austin, Texas Area
 Lead the design and execution of SoftServe's worldwide partner programs & strategy.


Google
 13 yrs 3 mos

- 
Head of Partnerships & Alliances, Google Cloud
 Jan 2016 – Jun 2019 · 3 yrs 6 mos
 Austin, Texas Area
 Responsible for US-Central strategic Google Cloud (Google Cloud Platform & G Suite) partnerships & alliances.
- Head of Americas Partner Business, Enterprise Search**
 Jan 2012 – Dec 2015 · 4 yrs
 Austin, Texas Area
 Responsible for Google Enterprise Search partnerships & alliances in US, Canada, and LATAM markets.


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Regional Sales Manager
 Microsoft Corporation
 Oct 2004 – Apr 2006 · 1 yr 7 mos
 San Francisco Bay Area
 Responsible for Microsoft Collaboration Solutions sales to the US Mid-Atlantic region.


Oracle Corporation
 4 yrs 5 mos

- Account Executive**
 Feb 2002 – Sep 2004 · 2 yrs 8 mos
 San Francisco Bay Area
 Responsible for Oracle Core Technology sales to SF Bay-Area named accounts.
- Marketing Manager**
 May 2000 – Feb 2002 · 1 yr 10 mos
 San Francisco Bay Area
 Responsible for market research, competitive intelligence, and internal & external evangelism of Oracle Business Online - an early Cloud technology offering.

Education


Brigham Young University
 English & Business Management - Additional Interests: Spanish, Entrepreneurship, and Marketing
 1995 – 2000
 1996-1998 - Served 2 year charitable works and proselytizing mission for the LDS Church.